

Facts and Figures

All data as of December 31, 2007

TEU (Twenty-Foot Equivalent Unit) = standard container

Key Figures:

EUR m	FY 2007	FY 2006	Change %
Revenue	6,201.6	6,254.0	-0.8
thereof Container Shipping	6,018.4	6,093.7	-1.2
thereof Cruises	183.2	160.3	14.3
EBITA	341.9	-106.4	n.a.
Adjustments	145.2	195.6	n.a.
Underlying EBITA	196.7	89.2	120.5
Capex	572	190	201
Employees (31.12.; number)	8,243	8,571	-3.8

Transport Volumes (1,000 TEU):

Hapag-Lloyd	FY 2007	FY 2006	Change %
Atlantic	1,456	1,392	4.6
Europe – Far East	1,374	1,183	16.1
Trans Pacific	1,044	948	10.2
Latin America	890	791	12.5
Australasia	690	690	0
Total	5,454	5,004	9.0

Container Vessel Fleet:

Fleet Size (TEU)	Number	TEU	% of total
< 2,300	47	81,000	16
2,300 – 4,000	39	113,000	23
4,000 – 6,000	39	173,000	35
> 6,000	16	126,000	26
Total	141	493,000	100

Cruise Fleet: 4 vessels (MV Europa, MV Hanseatic, MV Columbus, MV Bremen)

Number of Containers: More than 1 Mio. Containers (TEU)

Route Network: 77 services worldwide

Strategic Alliance: Grand Alliance, comprising MISC Berhad, NYK and OOCL
Membership in various other conferences and consortia

Locations: In total more than 340 sales offices in over 100 countries

Terminal Shareholding: Container-Terminal Altenwerder GmbH 25.1 %
Montreal Gateway Terminals 20.0 %